









### PATTY/PATRICK WONG

US GENERAL, CHINA PRESIDENT

Use up to 3 months per scene:

### **UNLIMITED**

Give •• Information to

Foreign Consultant

Give • Social Capital to

Foreign Consultant

### **TAKES 1 MONTH**

Give •• Information to

Chengdu and Shanghai Vice Mayors

Shanghai Car Company

China R&D

### **TAKES 2 MONTHS**

Give • Capital to

Chengdu and Shanghai Vice Mayors

Headquarters Portfolio

**▼** VICTORY CONDITIONS:

Gain as much **Revenue** and **US/EU Market Share Points** as possible

☐ Make at least 1 investment in China

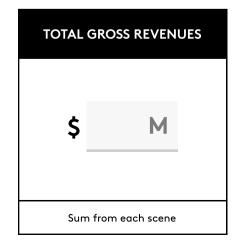
# **US GENERAL CHINA (CONFIDENTIAL)**

For every (3) •• Information played, increase the scene multiplier by 10%

Times played:

	EXPECTED CHINA REVENUE MULTIPLIER							
	SCENE 1	SCENE 2	SCENE 3	SCENE 4	SCENE 5	SCENE 6	SCENE 7	
ICE	2.4	2.3	2.2	2.1	2.0	1.9	1.8	
EV	2	2	2.2	2.5	2.7	3	3	
GROSS REVENUES	\$ M	- \$ M -	- \$ M -	+ \$ M -	+ \$ M	\$ M	+ \$ M	

	MARKET SHARE & POINTS					
	START	CURRENT	FINAL SCORE			
<b>■</b> US	16.2%	%				
■ EU	0%	0%				
How to calculate final score: Add current market shares ● Divide by 3 ● Round down						













# FENG MA AUTOBAUER, CHINA PRESIDENT

Use up to 3 months per scene:

### **UNLIMITED**

Give •• Information to

Foreign Consultant

Give • Social Capital to

Foreign Consultant

### **TAKES 1 MONTH**

Give •• Information to

Chengdu and Shanghai Vice Mayors

Shanghai Car Company

China R&D

### **TAKES 2 MONTHS**

Give • Capital to

Chengdu and Shanghai Vice Mayors

Headquarters Portfolio

**▼** VICTORY CONDITIONS:

Gain as much **Revenue** and **US/EU Market Share Points** as possible

☐ Make at least 1 investment in China

# **AUTOBAUER CHINA (CONFIDENTIAL)**

For every (3) •• Information played, increase the scene multiplier by 10%

Times played:

	EXPECTED CHINA REVENUE MULTIPLIER							
	SCENE 1	SCENE 2	SCENE 3	SCENE 4	SCENE 5	SCENE 6	SCENE 7	
ICE	2.4	2.3	2.2	2.1	2.0	1.9	1.8	
EV EV	2	2	2.2	2.5	2.7	3	3	
GROSS REVENUES	\$ M	<b>\$</b> M	- \$ M	- \$ M -	+ \$ M -	+ \$ M	+ \$ M	

	MARKET SHARE & POINTS					
	START	CURRENT	FINAL SCORE			
<b>■</b> US	4.1%	%				
■ EU	11.4%	%				
How to calculate final score: Add current market shares ● Divide by 3 ● Round down						

TOTAL GROS	SS REVENUES
\$	M
Sum from	each scene











## LI HONG SHANGHAI CAR COMPANY, CEO

Use up to 3 months per scene:

### **UNLIMITED**

Give •• Information to

Shanghai Vice Mayor

Give • Social Capital to

Chengdu and Shanghai Vice Mayors

### **TAKES 1 MONTH**

Give •• Information to

Chengdu Vice Mayor

Foreign Consultant

China R&D

Give • Social Capital to

Chengdu and Shanghai Vice Mayors

US General and Autobauer

Foreign Consultant

### **TAKES 2 MONTHS**

Give • Capital to

Chengdu and Shanghai Vice Mayors

International Expansion

**♥** VICTORY CONDITIONS:

Gain as much Revenue, US/EU Market Share Points, and • Social Capital from others as possible

# SHANGHAI CAR COMPANY (CONFIDENTIAL)

For every (3) •• Information played, increase the scene multiplier by 10%

Times	n	a	/ed

	EXPECTED CHINA REVENUE MULTIPLIER						
	SCENE 1 SCENE 2 SCENE 3 SCENE 4 SCENE 5 SCENE 6 SCENE 7						SCENE 7
ICE	2.4	2.3	2.2	2.1	2.0	1.9	1.8
EV EV	2	2	2.2	2.5	2.7	3	3
GROSS REVENUES	\$ M	+ \$ M -	- \$ M -	- \$ M -	+ \$ M -	+ \$ M	+ \$ M

	MARKET SHARE & POINTS					
	START	CURRENT	FINAL SCORE			
US	0%	%				
EU	0%	%				
Calculate final score: Add current market shares ◆ Divide by 3 ◆ Round down						

1	Each • Foreign Information you use for R&D gives you US & EU Market Share
2	The Vice Mayor of Shanghai may take (1) • Social Capital away 1 time during the game
3	You may use • Social Capital to replace •• Information in transactions with Governments

**BONUS CONDITIONS** 

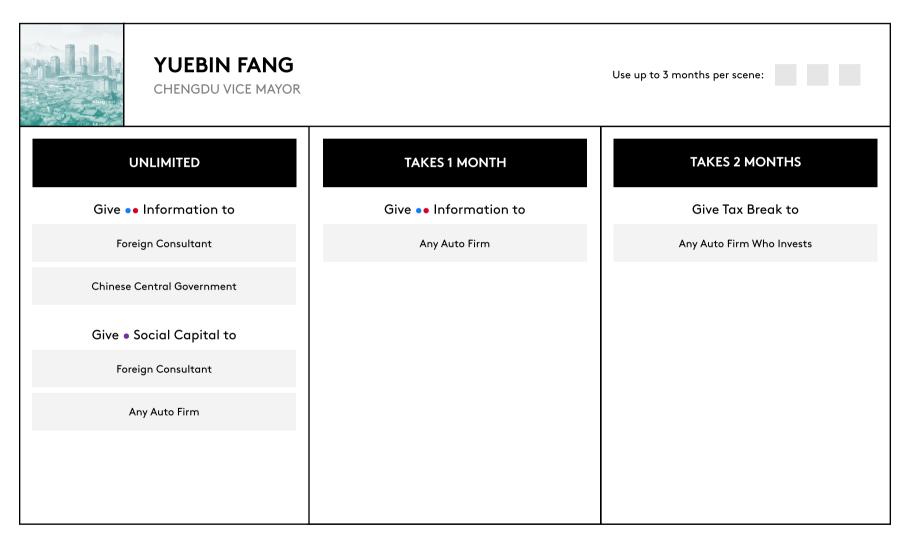








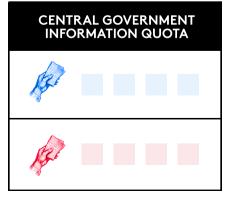




# **CHENGDU VICE MAYOR (CONFIDENTIAL)**

		TAX REVENUE GAINS FROM INVESTMENT						
		YOU GIVE 0%	YOU GIVE 20%	YOU GIVE 40%	YOU GIVE 60%	YOU GIVE 80%	YOU GIVE 100%	
	0.5 CAPITAL	0.5	0.4	0.3	0.2	0.1	0	
IF THEY INVEST	1 CAPITAL	1	0.8	0.6	0.6	0.2	0	
IF THEY	1.5 CAPITAL	1.5	1.2	0.9	0.6	0.3	0	
	2 CAPITAL	2	1.6	1.2	0.8	0.4	0	





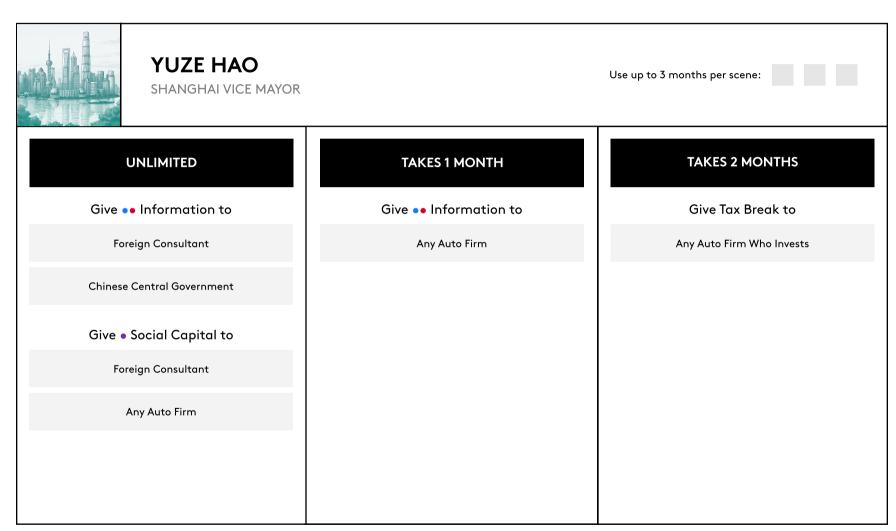
	BONUS CONDITIONS
1	Earn 1 CCG • Social Capital for meeting your Information quota to the Central Chinese Government
2	Lose 1 CCG ● Social Capital when you don't meet your quota
3	Earn 5 CCG • Social Capital immediately if you attract the Joint Venture to Chengdu
4	You may use • Social Capital to replace •• Information in transactions with the Central Government
5	Earning more investment than Shanghai will win you 5 CCG • Social Capital







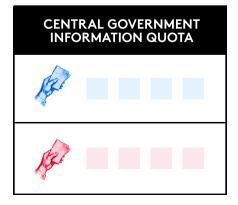




# **SHANGHAI VICE MAYOR (CONFIDENTIAL)**

		TAX REVENUE GAINS FROM INVESTMENT						
		YOU GIVE 0%	YOU GIVE 20%	YOU GIVE 40%	YOU GIVE 60%	YOU GIVE 80%	YOU GIVE 100%	
	0.5 CAPITAL	0.5	0.4	0.3	0.2	0.1	0	
INVEST	1 CAPITAL	1	0.8	0.6	0.6	0.2	0	
IF THEY INVEST	1.5 CAPITAL	1.5	1.2	0.9	0.6	0.3	0	
	2 CAPITAL	2	1.6	1.2	0.8	0.4	0	





BONUS CONDITIONS					
	CG • Social Capital for meeting your ion quota to the Central Chinese Government	4	You may use • Social Capital to replace •• Information in transactions with the Central Government		
2 Lose 1 CC meet you	G • Social Capital when you don't Ir quota	5	You may may take 1 • Social Capital away from Shanghai Car Company 1 time during the game		
	CG • Social Capital immediately if act the Joint Venture to Shanghai	6	Earning more investment than Chengdu will win you • 3 CCG Social Capital		











### STEPHAN/STEPHANIE DORSEY

MCFARLAND ASSOCIATES, MANAGING DIRECTOR

Use up to 3 months per scene:

### **UNLIMITED**

Give •• Information to

Chengdu and Shanghai Vice Mayors

### **TAKES 1 MONTH**

Give •• Information to

Any Auto Firm

Give • Social Capital to

Any Auto Firm

Chengdu and Shanghai Vice Mayors

### **TAKES 2 MONTHS**

Give •• Information to

Chinese Central Government

Foreign Governments

Give • Social Capital to

Chinese Central Government

**▼ VICTORY CONDITIONS:** ☐ Gain as

Gain as much • Social Capital from others as possible

# MCFARLAND ASSOCIATES, CHINA BOARD (CONFIDENTIAL)

### **BONUS CONDITIONS**

At Game End: earn an extra (1) • Social Capital for every (5) • Capital that US General and Autobauer invested in China and SCC invests abroad (rounded down)

For every (1) • Social Capital or (2) • Foreign Information given to Game Leader, you may choose one of these research capabilities

# OPTION 1 See everyone's ranking and impacts on the Chinese Central Government Relations OPTION 2 OPTION 2 OPTION 3 Review Investment calculations and inputs

### **SCENE INJECTIONS**

US Government Expands
Export Controls

### **US General:**

China Revenue gains from multipliers decrease 1 after calculation.

### Foreign Consultant:

Chinese Central Government (Game Leader) requires 2 Information this round or Foreign Consultant loses 2 Social Capital. New Chinese Startup Company
sourcing from Xinjiang

# US General or Autobauer with Joint Venture in Startup:

May not make any transactions in China this Scene and must give 3 Information to its HQ (Game Leader) or lose 3 Revenue.

(Must be Played after Chinese Startup Seeking International Joint Venture) 3 Local Corruption

### Vice Mayor with lowest CCGR:

Cannot give Social Capital or tax breaks this Scene. Any Auto Firms with Investments in this city and the Vice Mayor lose 3 spaces on the CCGR.

If Vice Mayors tie, then Shanghai Vice Mayor is accused of corruption.

If the Foreign Consultant is lower on CCGR than the Vice Mayor, they lose 2 Social Capital. Global Response to Human Rights in China

### US General and Autobauer:

The most recent investor in China has their Revenues decrease 1.

### **Any Auto Firms:**

Gain 1 CCG Social Capital for Investments in China this Scene.

### Foreign Consultant:

German Government requires 3 Information or Autobauer loses 2 Months next Scene.

# **SCENE INJECTIONS (CONT.)**

5 US-EU Defense Dialogue Openly References China

### Foreign Consultant:

Must give 4 Information this Scene to Chinese Central Government or US General and Autobauer lose 4 spaces on CCGR track.

(If achieved, the Firm that gives Consultant the most Information Gains 2 on CCGR) 6 US General CEO Misspeaks

### US General:

Loses 3 CCGR relations if it does not give Information to both Chengdu and Shanghai Vice Mayors this Scene. Cannot give Social Capital to anyone this Scene. Public Exposé on SCC Cobalt Supply Chains

Shanghai Car Company: Loses 3 CCGR and may not invest abroad this Scene.

Shanghai Car Company must give 1 Information to either US General or Autobauer this round if they intend to do a Joint Venture. 8 Chinese Government Stimulus

### Chengdu and Shanghai Vice Mayors:

Can choose for any Auto Firm to receive up to .5 bonus Capital for EV Investments they receive this Scene.

### **SCENE SETTINGS**

### **DOMESTIC REFORM**

### Labor Law Enforcement Campaign

### Chengdu and Shanghai Vice Mayors:

May choose to take up to .5 Capital from any Auto Firm that have invested in their city, to gain 1 CCG Social Capital.

### Game Leader:

Auto Firm with lowest CCGR loses .5 Capital.

### **DOMESTIC REFORM**

### Tax Law Reform

### Chengdu and Shanghai Vice Mayors:

In the next scene, may choose to take up to .5 Capital from any Auto Firms to gain 1 CCG Social Capital.

### **DOMESTIC REFORM**

### Worker Safety Law Reform

### Chengdu and Shanghai Vice Mayors:

In the next scene, can require any Auto Firm to give them 1 Information, or take .5 Capital to gain 1 CCG Social Capital.

The Auto Firm with the largest China revenues loses an additional .5 Capital for safety improvements.

### **DOMESTIC REFORM**

### Tax Enforcement Campaign

### Game Leader:

Auto Firm with lowest CCGR immediately loses .5 Capital.

### Chengdu and Shanghai Vice Mayors:

In order to gain 1 CCG Social Capital, they may choose to take .5 Capital from the Auto Firm that has received the highest Tax break from them in the game.

# **SCENE SETTINGS (CONT.)**

### **GEOPOLITICAL**

EU Adds Tariffs to Chinese EVs

### Remainder of Game:

US General and Autobauer Market Shares in the EU decrease more slowly.

### Autobauer:

Loses 4 on CCGR.

### **GEOPOLITICAL**

US Adds Tariffs to Chinese EVs

### Remainder of Game:

US General and Autobauer Market Shares in the US decrease more slowly.

### **US General:**

Loses 4 on CCGR.

### **GEOPOLITICAL**

China – Taiwan Friction

### **US General and Autobauer:**

Must immediately give 1 Information to HQ (Game Leader). Lose .5 Capital on CCGR <13.

### Foreign Consultant:

US Congress (Game Leader) requires 2 Chinese Info or US General loses 2 Months next Scene.

### **DOMESTIC REFORM**

Policy Support for Industry

### Game Leader:

The Auto Firm(s) with the highest CCGR gain .5 Capital when they invest in EV.

### Game Leader:

EV Investments gain +.5 Revenue. (this scene and next scene)

# **SCENE SETTINGS (CONT.)**

### **DOMESTIC DEVELOPMENT**

Consumer's Day

### Game Leader:

Auto Firm(s) with lowest CCGR must decrease Revenues by 1.

### **DOMESTIC DEVELOPMENT**

Autobauer Family Corruption

### Autobauer:

May not give anything to Shanghai this Scene. Loses 3 CCGR relations.

### **DOMESTIC DEVELOPMENT**

Chinese Startup Seeking International Joint Venture

### US General and Autobauer:

May form Joint Venture with extra Auto Firm to gain benefits.

(Cities must still win investment, and Game Leader must be given Information like a normal Joint Venture.)

### **GEOPOLITICAL**

US Government holds Security
Dialogue on China

### **US General:**

Must give 1 Information or 1 Social Capital to Chengdu and Shanghai Vice Mayors or lose 4 spaces on the CCGR Chart.

CHINESE CENTRAL GOVERNMENT RELATIONS				
WEAK	NORMAL	GOOD		

# Mayors may view the Chinese Central Government Relations Track any time, for free. Events and Injections impact anything related to the event, for the entire Scene. Any Auto Firms can make a Joint Venture between the Shanghai Car Company and US General or Autobauer for Revenue benefits: 1. Both Auto Firms give Capital to the same Mayor and publicly state it's a Joint Venture. 2. US General or Autobauer must give Information to the Shanghai Car Company in the same Scene.